

Pan-Pro L.L.C.

Software Solutions That Deliver Supply Chain Excellence



Pan-Pro At-A-Glance

Helping our clients grow sales while reducing costs

Pan-Pro is a leading provider of automated inventory replenishment systems for manufacturers operating in industrial/commercial industries. The core value of our Vendor Managed Inventory (VMI) solution is improving product availability while eliminating costs. In other words, ensure your customers get the products they want, when they want, and they will continue to buy more from you and less from your competition.

Too often 'Vendor Managed Inventory' is a code name for 'cost transference.' Simply transferring the tasks and costs of managing inventory from the customer to the supplier is not the answer to supply chain excellence. At Pan-Pro we deliver solutions that automate the flow of product from manufacturers to their customers or wholesalers, eliminating time and cost from the supply chain.

Supply Chain Excellence

A win-win for our clients and their customers and channel partners

The Pan-Pro™ VMI System is unique. Every VMI solutions provider cites examples where their software has resulted in inventory reductions, and we have many examples as well. What makes Pan-Pro VMI unique is our ability to optimize across the three pillars of supply chain performance:

- Service** Maximizing product availability at the point of consumption
- Speed** Converting inventory assets to revenue
- Cost** Reducing total supply chain costs

It takes special software and domain expertise to deliver tangible service and cost improvements. You'll find both at Pan-Pro. And by the way, our clients experience sales growth of 4% - 16% beyond industry averages!

What You Get From Pan-Pro

A fast track, low risk implementation of a high performance, automated replenishment system.

Domain expertise to ensure that your program meets or exceeds your supply chain goals

A partner with a proven record of success in industrial/commercial channels

Value to Our Manufacturer Clients

Increase Service Levels To The End Customer

Increase Sales

Reduce Fulfillment Costs

Compress Lead Times

Gain Visibility of:
Daily End User Consumption
Supply Chain Inventories
Service Levels to the End User

Smoother Demand Patterns

Eliminate Human Errors

Value to Your Channel Partners/Customers

Increase Service Levels To The End User

Increase Sales

Increase Return On Assets

Eliminate Routine Replenishment Activities

Reduce Acquisition Costs

Compress Lead Times

Contact Pan-Pro

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6200 W. 175th St., Tinley Park, IL 60477

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Domain Expertise

Delivering results, not just capabilities

The key to achieving an ROI from supply chain initiatives is participation. Supply chain initiatives enable companies to extend their enterprises beyond their four walls. This takes participation from supply chain partners. Getting your suppliers to participate is easy; you mandate it. Getting your customers to participate, not so easy. Customers must be sold on the value of a supply chain initiative, and this is another area where Pan-Pro performs.

Our team has a unique combination of manufacturing and wholesale distribution experience. Drawing from that experience we have built a solution that delivers measurable value for the entire supply chain. And as a client of Pan-Pro you get direct access to this domain expertise. We don't subcontract the consulting activities that are so critical to ensuring successful implementations. The Pan-Pro team performs the implementation consulting, following our proven methodology, to ensure that our clients get operational and get participation from their customers and channel partners, in a timely and effective manner.

Does This Describe Your Business?

Need to earn customer preference

You have great products, but so does your competition. Your customers' executives are more interested in their bottom line than product presentations from their suppliers. You want to offer your customers value added services that will differentiate and earn additional business.

If this describes your business then what would be your customers' reaction if you were able to reduce their inventory stock outs by 28%, improve their inventory turns by 36% and lower their cost of acquisition by 50%? This is the competitive advantage Pan-Pro clients have.

Our Clients are companies ranging from \$100 million to \$7 billion in annual revenues. 80% of our clients have chosen to replace a competing solution to gain the many benefits of the Pan-Pro™ VMI system.

What Our Clients Say

"Increased sales and lower operating costs, what a combination"

"The Pan-Pro solution is so effective; we use it for our distributors and our internal replenishment as well."

"Pan-Pro's forecasting is superior"

"Our customers love the performance they get from us with Pan-Pro VMI"

"Pan-Pro really helps us drive adoption of our VMI program"

"Pan-Pro's channel partner implementation services may be the most valuable part of their solution. It certainly is a service that we cannot replicate."

"The experience of the Pan-Pro team is phenomenal. They bring us instant credibility with our channel."

"Pan-Pro has a product that does what they say, and that is important to me"

I.T. Requirements

'Bolts on' to any ERP system

Operates on a Windows 2000 / SQL 2000 server

Can use existing networking for exchanging data

Our rigorous QA program minimizes in house technical support requirements

FREE VMI PRIMER

Visit www.pan-pro.com and download your free 'VMI Primer' Whitepaper today.

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