



## **Pan-Pro Announces New IDO™ Solution**

July 24, 2007

Pan-Pro L.L.C. of Tinley Park, Illinois, has announced the availability of its new, proprietary Intermittent Demand Optimizer solution.

"Items with intermittent demand are a management challenge for most businesses in the Industrial / Commercial and Data-Com Markets" said Tom Kozak, President at Pan-Pro. "How can we meet market requirements for breadth and depth of stock, while providing the required financial performance at an acceptable level of inventory risk?"

In industries and markets that are characterized by Independent Demand, Distributors, Manufacturers and even End Users face a dilemma with slow moving items. That dilemma is to balance the need to have the items in stock in appropriate quantities to meet demand when it occurs, but to not destroy financial performance in the process. And this needs to be accomplished with less and less labor across the entire supply channel.

"Pan-Pro is known as a leader in advancing the state of the art of inventory management. Our automated algorithms for managing these slow moving but necessary items have outperformed all but the most labor intensive methods for years, but our Research and Development work with clients demonstrated that there was more room for improvement."

Pan-Pro's IDO™ solution has produced an additional 10% to 15% improvement in turns and fill metrics in Beta testing. The system provides an investment risk versus reward dashboard, enabling supplier and distributor top management to meaningfully evaluate possible total inventory investments with corresponding end customer fill rates, and choose the best fit in their pursuit of sales, marketplace differentiation and strategic advantage. Once set, the system executes to achieve the objective, automatically optimizing each item within the inventory as the demand patterns and the market change.

"IDO is a breakthrough solution for our client community and their channel partners using our Supply Channel Optimization (SCO) program as the basis for their VMI relationships as well as for our clients managing their own inventories with SCO."

Pan-Pro L.L.C is a leading provider of automated Supply Channel Optimization and replenishment systems for manufacturers operating in industrial/commercial industries. The core value of the Pan-Pro solution is in improving sales via optimal product availability while eliminating costs for the entire supply chain.

To learn about Pan-Pro's SCO program, IDO™, VMI and the Pan-Pro Client Community, contact:

Pan-Pro L.L.C.  
6200 W. 175<sup>th</sup> Street  
Tinley Park, IL 60477

Phone: (888) 507-5400 Fax (708) 532-2292  
Email: [Marketing@pan-pro.com](mailto:Marketing@pan-pro.com)  
On the web: [www.pan-pro.com](http://www.pan-pro.com)

IDO is a trademark of Pan-Pro L.L.C.